

Sample Speaker Introduction

Scott A. Becker

Our next speaker has spent nearly three decades building a law practice on a simple idea: clients stay when you earn their trust and keep earning it. Please welcome Scott Becker.

Scott is a Minnesota attorney licensed in both state and federal court, and a member of the Minnesota Bar Association. He started his career in 1994, first consulting and teaching on retirement plans, then practicing at a Minneapolis law firm. In 1999 he opened his own practice, and he has run it as a sole practitioner for more than twenty-seven years, built almost entirely on referrals and repeat clients. His client list ranges from organizations like United Health Care, Health East, and the Minnesota Bankers Association down to hundreds of small businesses and their owners.

Outside the courtroom, Scott teaches. He has spent years running educational seminars for clients and organizations, and he brings that same approach to the stage: interactive, question-driven, and focused on making complex legal concepts usable. He is also an author, with two books on the way, *1157 Letters: A Father's Record with His Son* and *Ben Franklin Saves America*. Again.

Today he will share the same practical, clear thinking that has kept clients coming back for almost thirty years. Please join me in welcoming Scott Becker.